

WORLD MAIL & EXPRESS

AMERICAS



2026 Conference Agenda

22 – 24 February 2026

Miami, USA

WWW.WMXAMERICAS.COM

The programme:

Three days, nine sessions and more than thirty speakers from national posts, carriers, marketplaces, technology providers and investors.

SUNDAY 22ND FEBRUARY 2026

DAY ONE

19.00

WELCOME TO MIAMI DRINKS RECEPTION

Join us to welcome all conference attendees with delicious canapés and cold beverages in Miami heat, sponsored by Purolator International.

MONDAY 23RD FEBRUARY 2026

DAY TWO

8.00

REGISTRATION OPENS — NETWORKING BREAK

Registration, exhibition showcase and networking opens. Refreshments sponsored by Avalara.

9.00 A WARM WELCOME TO MIAMI



Neil Jackson

Chief Executive Officer

Triangle Management Services

SESSION ONE: IN CONVERSATION WITH ZONOS

9.05

OPENING PANEL

Opening WMX Americas 2026 is a strategic panel session addressing the seismic shift in global commerce triggered by de minimis dissolution. Hosted by Zonos, the panel draws expertise from national postal operators, e-commerce giants, finance tech pioneers, and leading trade law specialists to deliver a unified roadmap for strategic survival. Experts will detail exactly what this means for companies across the globe, how they have responded, and how they are transforming regulatory uncertainty into a competitive advantage. This is an essential, must-attend discussion for any business operating or planning to scale their cross-border commerce. Things are changing quickly, and in response we need to be strategic, flexible, and informed.



Clint Reid
Founder & CEO
Zonos



Hugh Grandy
International Business Director
Canada Post



Lenny Feldman
Managing Partner & Operating Committee
ST&R



Aaron Bezzant
Head of Global Trade Strategy
Zonos



Alfie Luker
Director of International Change & Innovation
Royal Mail



Roman Sobieri
Head of Global Shipping
Etsy

10.05

NETWORKING BREAK

Refreshments sponsored by FB Canada Express.

SESSION TWO: THE FUTURE OF POSTS

10.50

PRESENTATIONS

Join national postal operators for a forward-looking discussion on the post and parcel industry. This session will share essential industry insights, detail new innovations being deployed, and pinpoint the most critical operational challenges facing the sector today.



MODERATOR
Miško Kancko
CEO & Co-Founder
Last Mile Expert World



Mauricio Rojas Cartin
General Manager
Correos de Costa Rica



Brody Buhler
CEO
Escher Group



Nakesha Kemp-Hirst
Director, International Business Solutions & Services
USPS

11.25 DISCUSSION AND Q&A

SESSION THREE: SCALING THE AMERICAS

11.45

PRESENTATIONS

This session provides a comprehensive roadmap for unlocking potential across North, Central, and South America. Leaders will detail regional trends unique to each zone. By examining strengths and the challenges of fragmented operations, we demonstrate how to transform diverse regional markets into a unified, competitive and resilient Americas supply chain.



MODERATOR

Bruce Marsh
Senior Director
DHL



Javier Núñez Salas
Founder & CEO
Moovin



Santiago Castro Piccolo
CEO
OCASA General Logistics



Kavi Hulyappa
Manager, Strategic Partnerships
Purolator International



Gonzalo J. Pozzo
Cross-border Business Manager
Andreani GlobAll Pack

12.30 DISCUSSION AND Q&A

12.45

NETWORKING LUNCH

Lunch sponsored by Escher.

SESSION FOUR: THE AUTOMATION MANDATE

13.45

TECHNOLOGY POTENTIAL

This session explores the intersection of AI and the physical world, moving beyond digital dashboards to redefine logistics operations. Facing surging parcel volumes, we detail how the convergence of smart sortation systems and automation provides a competitive advantage. Experts will focus on delivering a seamless operations experience, covering everything from AI-powered tour planning and last-meter guidance to automated sensor fusion, ensuring a measurable ROI across delivery speed, efficiency, and CX.



MODERATOR

Patrick Frith
Senior Director of Growth, Cross-Border
Avalara



Nicole Valenzuela
Senior Director of Sales
Autofleet



Erik Nieves
Founder & CEO
PlusOne Robotics



Joshe Ordonez
Founder & CEO
Aipals



Rupesh Narkar
Vice President of Sales & Systems
BEUMER Group

14.30 DISCUSSION AND Q&A

14.45

NETWORKING BREAK

Refreshments sponsored by Scurri.

SESSION FIVE: FOUNDERS & FUNDERS

15.15

INVESTING IN THE NEXT ERA OF GLOBAL LOGISTICS

Amine Khechfe returns to moderate and deliver this thought-provoking, high-value session dedicated entirely to Logistics Innovation and Investment, connecting the source of capital with the pioneers of tomorrow's supply chain technology. It will feature two distinct parts, providing both the strategic financial analysis from top investors in the industry and the real-world journeys of successful and disruptive founders.

15.20

PART ONE: THE FUNDER'S VIEW — INVESTOR PRIORITIES AND THE FUTURE OUTLOOK

Top investors share the critical financial metrics, due diligence standards, and trends that are currently reshaping funding decisions across the post and parcel sector.



MODERATOR

Amine Khechfe

Executive Advisor & Board Director



Marlon Ramirez

Managing Partner

Blue Impact



Benjamin Gordon

Managing Partner & CEO

Cambridge Capital



Javier Villamizar

Operating Partner

SoftBank Investment Advisers



Joe de Pinho

Partner

Riverwood Capital

15.50

PART TWO: THE FOUNDER'S STORY — SCALING INNOVATION AND OVERCOMING OBSTACLES

This high-impact portion of the session features a lineup of pioneers from innovative start-ups, early-stage ventures, and established organisations, poised to disrupt the status quo. Presented in a dynamic pitch format, each founder will reveal the journey behind their brand, as well as major challenges and innovations they have faced.



MODERATOR

Andre Pharand

Founder & CEO

Pharand Advisors



Richard Garcia

Co-Founder

CommerceShip



Louis Verspreuwen

Co-Founder

Logibot

17.00

DRINKS RECEPTION

Join us after the first full day of conference sessions to unwind with your fellow delegates.

TUESDAY 24TH FEBRUARY 2026

DAY THREE

8.30

REGISTRATION OPENS — NETWORKING BREAK

Registration, exhibition showcase and networking opens. Refreshments sponsored by Quantum / Morning Global.

SESSION SIX: TRANSFORMATION IN CROSS-BORDER LOGISTICS

9.30

PRESENTATIONS

This session delivers a blueprint on how leading enterprises are building predictive, agile, and resilient cross-border networks to ensure profitability amid global volatility, reacting to rapidly changing market trends, and managing the blurry lines of B2B and B2C demand as businesses expand beyond the U.S. and into complex new markets.



MODERATOR

Kate Muth

Executive Director
IMAG



Eddie Lee

CEO / COO
Quantum Solutions / Morning Global



Elke Segers

EVP Transformation, Strategy & Performance
Landmark Global



Vivian Davies

Director of Global Imports & Expansion
Royal Mail

10.05 DISCUSSION AND Q&A

SESSION SEVEN: REDESIGNING SUPPLY CHAINS FOR AN UNPREDICTABLE WORLD

10.20

PRESENTATIONS

Kate Muth moderates this strategic session, delivering a high-level overview of the major disruptions hitting supply chain. Experts will then follow up detailing critical resilience strategies, tackling the mandate to build optimised and flexible supply chains capable of withstanding constant geopolitical and customs pressures.



MODERATOR

Kate Muth

Executive Director
IMAG



Karl Gates

Head of Sales, Inbound
DHL eCommerce



Priscila Mezzalira

Customs Operations Director
Cainiao Network

11.00 DISCUSSION AND Q&A

11.15

NETWORKING BREAK

Refreshments sponsored by Royal Mail.

SESSION EIGHT: THE FINAL FRONTIER

12.00

PART ONE: INNOVATING THE LAST MILE

As the most expensive and complex part of the supply chain, the last mile remains the ultimate test of operational excellence. This two-part session explores the technologies — including AI and emerging logistics platforms — transforming global delivery. We transition from technical disruption to the human element, debating the role of dynamic pricing and identifying who the 'customer' really is.



MODERATOR

Santiago Castro Piccolo
CEO
OCASA General Logistics



Silvia Correa
President
Peru Courier



Sven Kukemelk
CCO
Omniva



Leslie Foxhoven
Executive Director Latin
America/Caribbean
Asendia

1 DISCUSSION AND Q&A

12.50

NETWORKING LUNCH

Buffet lunch to be served in the showcase exhibition area, sponsored by DHL eCommerce.

SESSION EIGHT: THE FINAL FRONTIER (CONTINUED)

13.50

PART TWO: PUTTING THE CUSTOMER FIRST IN LAST MILE



MODERATOR

Santiago Castro Piccolo
CEO
OCASA General Logistics



Shlomo Fishman
VP Strategic Partnerships & Head of Legal
iPostal1



Michael Anderson
Company Owner
Place-B Consulting

14.15 DISCUSSION AND Q&A

SESSION NINE: PARCEL TO PLANET

14.30

THE ROADMAP TO NET ZERO PARCEL DELIVERY

This crucial session explores the strategic and operational commitment required for the post and parcel industry to achieve measurable impact and transition to net-zero operations. The discussion covers critical issues like EV fleets, scope 3 emissions, and navigating new sustainability mandates and regulations.



MODERATOR

Andre Pharand
Founder & CEO
Pharand Advisors



Andrew Goddard
Managing Director
Whistl Group



Bruce Marsh
Senior Director
DHL

15.05 DISCUSSION AND Q&A

15.20

THANK YOU MIAMI! — CLOSING REMARKS



Tom Ross-Joannou
Managing Director
Triangle Management Services

JOIN US NEXT YEAR

WORLD MAIL & EXPRESS

AMERICAS 2027

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